

## FOCUSING ON EARNINGS POWER

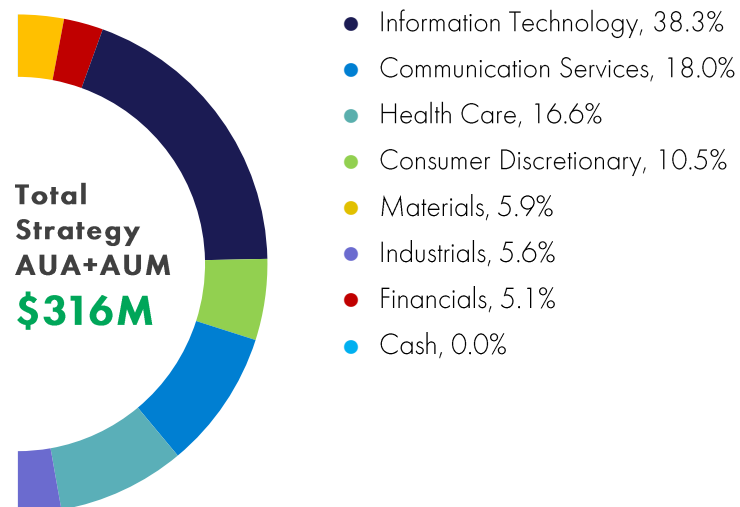
Q4 | 2020

as of 12/31/2020

### TEN LARGEST PORTFOLIO HOLDINGS

	% OF PORTFOLIO
Apple Inc.	6.8%
Trade Desk, Inc. Class A	5.4%
Paycom Software, Inc.	4.9%
Mastercard Incorporated Class A	4.5%
Align Technology, Inc.	4.1%
Amazon.com, Inc.	4.0%
Masimo Corporation	3.9%
Floor & Decor Holdings, Inc. Class A	3.7%
Zoetis, Inc. Class A	3.6%
Sherwin-Williams Company	3.6%

### EQUITY ALLOCATION



**Logan Growth** (LG) is a mid to large cap Growth strategy that works well as core growth strategy focuses on U.S.-traded companies with the potential to grow earnings at a faster rate than the average stock. The strategy's goal is to provide long-term returns that meet or exceed the Russell 1000 Growth index over a full market cycle.

**BENCHMARK** Russell 1000 Growth

**INVESTMENT STYLE** A moderately diversified list of 30-40 securities, each with a >\$1B minimum market cap at time of purchase • Employs innovative technologies and a multifactor **ranking algorithm** to analyze and select securities • Seeks companies with earnings rising due to pricing power, that benefit from an economic tailwind, and that are trading in a way that would support a long-term upward move in price

**PERFORMANCE HIGHLIGHTS** Strong performance in markets driven by earnings growth • High Conviction portfolio with **low annual portfolio turnover** (typically <35%) and **high active share** (differentiated significantly from the benchmark) • Routinely meets or outperforms the benchmark

### PORTFOLIO MANAGEMENT



Al Besse, Stephen Lee, and Dana Stewardson have 25+ years of investment experience. They are the founding principals of Logan Capital Management and have co-managed the Growth portfolio since inception.

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**FIRM BACKGROUND** Logan Capital is an independent, privately owned Registered Investment Advisor founded in 1993 and headquartered in Newtown Square, Pennsylvania, a Philadelphia suburb.

### LOGAN AUM+AUA

Strategy AUM	\$194M
Strategy AUA	\$122M
Firm AUA	\$1,312M
Firm AUM	\$2,240M
Total Firm AUM+AUA	\$3,552M
Numbers are subject to rounding differences	
AUA has a one month data lag	

PORTFOLIO CHARACTERISTICS	LOGAN GROWTH	RUSSELL 1000 GROWTH
Active Share	73.8	-
Dividend Yield	0.6%	0.8%
LT Future Growth Rate	17.2	17.7
Market Capitalization (\$bil)	\$358.5	\$721.2
PEG Ratio	2.5	3.3
% Long Term Debt to Total Capital	44.0%	44.5%
Price to Sales	12.7	13.0
Trailing 4 Quarters- Current	75.2x	100.1x

LONG-TERM TRACK RECORD	TOTAL RETURN NET OF FEES	TOTAL RETURN GROSS OF FEES	RUSSELL 1000 GROWTH
QTD	18.1%	18.4%	11.4%
YTD	38.9%	40.2%	38.5%
3 Year	22.9%	23.8%	23.0%
5 Year	19.8%	20.7%	21.0%
10 Year	15.6%	16.5%	17.2%
20 Year	8.4%	9.3%	8.3%
Since Inception†	10.5%	11.5%	10.8%
Annualized Returns (as of 12/31/2020). Time period greater than YTD is annualized.			
†Inception of (3/31/1995)			
Reference performance disclosure			

PORTFOLIO ANALYTICS	LOGAN GROWTH GROSS	LOGAN GROWTH NET	RUSSELL 1000 GROWTH
Annualized Alpha (%)	-1.33	-2.03	-
Beta	1.08	1.07	1.00
Information Ratio	-0.05	-0.21	-
R-Squared	0.91	0.91	1.00
Sharpe Ratio	1.08	1.03	1.23
Standard Deviation (%)	18.20	18.15	16.16

Five Years (as of 12/31/2020)

# Performance Disclosure

LG

**Logan Capital Management, Inc.**  
**Performance Results: Growth Composite**  
**March 31, 1995 through December 31, 2020**

Year	Total Return Net of Fees	Total Return Gross of Fees	Russell 1000 Growth Index	Number of Accounts	Composite Dispersion Gross of Fees	Composite 3-Yr Gross Std Dev	Russell 1000 Growth Index Yr Gross Std Dev	3-Composite 3- Yr Gross Sharpe Ratio	Assets in Composite (\$millions)	% of Firm Assets	Firm Assets (\$millions)
2020	38.9%	40.2%	38.5%	15	0.5%	21.6%	19.6%	1.0	\$18	0.8%	\$2,240
2019	37.9%	38.9%	36.4%	19	0.6%	13.8%	13.1%	1.4	\$15	0.7%	\$2,050
2018	-3.2%	-2.5%	-1.5%	18	0.2%	13.4%	12.1%	0.6	\$12	0.8%	\$1,431
2017	29.8%	30.7%	30.2%	16	0.5%	12.0%	10.5%	1.0	\$14	0.9%	\$1,590
2016	2.6%	3.4%	7.1%	21	0.2%	12.9%	11.2%	0.5	\$13	1.0%	\$1,401
2015	2.8%	3.6%	5.7%	25	0.4%	11.7%	10.7%	1.4	\$12	0.9%	\$1,398
2014	12.1%	13.0%	13.0%	28	0.4%	12.1%	9.6%	1.7	\$13	0.7%	\$1,816
2013	35.4%	36.6%	33.5%	27	0.8%	15.4%	12.2%	1.0	\$12	0.6%	\$2,061
2012	12.3%	13.3%	15.3%	24	0.9%	19.6%	15.7%	0.8	\$9	0.4%	\$1,932
2011	-1.9%	-1.0%	2.6%	26	0.6%	21.3%	17.8%	1.2	\$9	0.5%	\$1,873

**Annualized Returns (12/31/2020)**

Year	Total Return Net of Fees	Total Return Gross of Fees	Russell 1000 Growth Index
YTD	38.9%	40.2%	38.5%
3 Year	22.9%	23.8%	23.0%
5 Year	19.8%	20.7%	21.0%
10 Year	15.6%	16.5%	17.2%
Since Inception <sup>†</sup>	10.5%	11.5%	10.8%

<sup>†</sup>Inception 03/31/1995

N.M. - Information is not statistically meaningful due to an insufficient number of portfolios in the composite for the entire year.

# Performance Disclosure

Logan Growth Composite contains fully discretionary mid to large cap growth equity accounts, measured against the Russell 1000 Growth Index. You cannot invest directly in an index. The Russell 1000 Growth Index measures the performance of the large-cap growth segment of the U.S. equity universe. It includes those Russell 1000 companies with higher price-to-book ratios and higher forecasted growth values. It has been constructed to provide a comprehensive and unbiased barometer for the large-cap growth segment. The benchmark selected includes the reinvestment of dividends and income, but does not reflect fees, brokerage commissions, withholding taxes, or other expenses of investing. This benchmark is used for comparative purposes only and generally reflects the risk and investment style of the composite. The sharpe ratio is included to help investors understand the return of an investment compared to its risk. The ratio is the average return earned in excess of the risk-free rate (90 Day U.S. TBill) per unit of volatility or total risk.

The strategy invests in US securities with a market capitalization over \$1 billion at time of purchase. A small portion of the strategy (<10%) can be invest in ADR's and Canadian common shares. Turnover is low, typically under 35% and holdings range between 30 and 40 positions. Only accounts paying commission fees are included. The minimum account size for this composite is \$100 thousand.

Logan Capital Management, Inc. claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Logan Capital Management, Inc. has been independently verified for the periods April 1, 1994 through December 31, 2019. A copy of the verification report(s) is/are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedure for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.

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Logan Capital Management, Inc. is a privately owned Pennsylvania-based investment adviser registered with the Securities and Exchange Commission under the Investment Advisers Act of 1940. Registration as an investment adviser does not imply a certain level of skill or training. The verbal and written communications of an investment adviser provide you with information you need to determine whether to hire or retain the adviser. The firm maintains a complete list and description of composites, which is available upon request.

Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. Past performance is not indicative of future results. The U.S. Dollar is the currency used to express performance. Returns are presented gross and net of management fees and include the reinvestment of all income. Gross of fee returns, have, however, been reduced by all actual trading expenses. Net of fee returns are calculated net of actual investment management fees & actual trading expenses. The annual composite dispersion presented is an asset-weighted standard deviation calculated for the accounts in the composite the entire year. Additional information regarding the policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.

The investment management fee schedule for non-wrap accounts is as follows: 65 basis points on the first \$25 million, 55 basis points on the next \$25 million, 45 basis points on the next \$25 million and 35 basis points on the next \$25 million. Fees for accounts with over \$100 million in assets are negotiable. Minimum fee is \$32,500. Actual investment advisory fees incurred by clients may vary.

The Logan Growth Composite was created April 1, 1995.